

Hello, May I speak with (Client's Name)

This is _____. I am calling you regarding the request you made on Facebook for the Final Expense coverage you requested through the program.

I am your Field Underwriter assigned to you. My job is simple, it is just to get you approved for the final expense coverage you requested. And I am going to be in your area today and tomorrow, so just wondering what day and time works for you so I can go over the program to get you qualified.

Okay so today is a good time? Okay I do have availability between _____. I am going to go ahead and put you down in my calendar. Please do me a huge favor, please do me a huge favor write it down me down on yours because I am very very busy. And I am only in your area for a limited time. It is very important that I get this information to you and get you qualified.

Right before I click. I just want to confirm your Full Name is _____ and your DOB is _____?

Your Home Address is _____? Your also listed your favorite hobby as _____?

Thank you, I appreciate you confirming that information. Please grab a pen and paper to write this confirmation # down.

I will be driving a (MODEL/MAKE/CAR PLATE/).

Thank you _____. I look forward to assisting you on _____.